



Weleski
TRANSFER, Inc.

3041

RECEIVED
IRRC

2013 DEC 27 AM 10:07

Main Office
140 W. 4th Avenue
P.O. Box 428
Tarentum, PA 15084

724.224.3330
800.245.0670
Fax: 724.224.1182
e-mail: sales@weleski.com

December 19, 2013

Rosemary Chiavetta
Secretary, Pennsylvania PUC
P.O. Box 3265
Harrisburg PA 17105-3265

Dear Ms Chiavetta,

With serious concern I am forwarding this correspondence to you for your review and consideration. While acknowledging the value of a free enterprise system absent unnecessary regulatory oversight, the undersigned is of the conviction that in certain circumstances some guidelines are justified. I am of the firm belief that one of these circumstances has recently been brought to your attention in an effort to change from status quo. I am referring to the Proposed PUC Rulemaking-Change to Household Goods Entry Requirement, residing in Docket No. L-2013-2376902.

Let me begin by stipulating that I am presently engaged in the household goods moving and storage industry, and am President of Weleski Transfer, Inc. We are a PA corporation with offices in Tarentum and Johnstown. My family has been engaged in commerce for more than 100 years and has been in the household goods business over fifty years. I review of our history will demonstrate a high-quality, safe, conscientious transportation company that has always abided by rules and regulations established by our Commission. We provide a needed service offered to the public as well as the business communities.

The changes being considered would permit new, unproven applicants significantly easier entry into our industry. At this time, I need to point out the difference between our industry and normal transportation of freight. Relocation of household goods is often a highly personal and emotional event. Companies who perform these services should at the very least, demonstrate the physical, financial and intellectual resources to satisfy the needs and wants of the consumer. I believe it would be a disservice to the general public as well as a financial penalty to my company. My appeal is based upon the following.

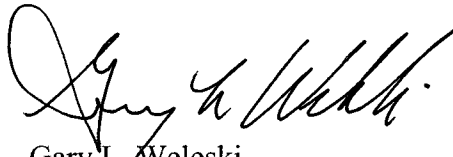
Our PUC Authority was paid for many years ago. Over the years we paid substantial amounts in attempts to broaden our authority by purchasing authorities from other movers. It was never easy to come up with tens of thousands of dollars to purchase these rights, but we made the financial sacrifice and commitment to do so. The rights are a valuable asset to my company as well as all other Pennsylvania movers. By lessening or eliminating the standards for entry into my marketplace would render these assets near valueless. Certainly, this is an injustice to your resident companies.

Also, by allowing outside companies to easily gain statewide authority the number of moving companies will increase. We presently have an over supply of movers. The long-established, well-run, high-quality Pennsylvania domiciled movers do not need more competition from outside agencies. Additionally, how are these outside movers that decide to enter our market going to be regulated? How will the PUC staff monitor these new companies for the initial 18 months of operation? Our industry already suffers a unwarranted reputation due to the practices of a few unscrupulous "rogue" movers. The very last thing my company, and this industry needs is more of these type operators. Certainly, passages of this regulation will no nothing to mitigate the problem of rogue moving companies.

And, finally how will the Commission enforce rules, regulations and penalties on moving companies that operate in our Commonwealth, but are domiciled and/or headquartered in another state? Will the PUC have any authority or influence over a company located in Florida, for example?

As an honest, tax-paying corporation that has always provided outstanding, cost-efficient service to our residents I implore you to reconsider, and reverse any actions that will adversely affect your existing Commonwealth based movers. Thank you!

Respectfully yours,



Gary L. Weleski
President
Weleski Transfer, Inc.

Cc: Chairman Silvan B. Lutkewitte III

It's **YOUR** move!

www.weleski.com

